

June Membership Analysis Report

GAT Constitutional Area 5 - China

GAT Area Leader: Jeff Chang Wei Huang, Wing-Kun Tam

July to June (12 months) Cumulative Results

	2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
New Clubs	9	11	77	110	140
Cancelled Clubs	7	9	10	83	48
Charter Members	879	630	2,255	3,062	3,975
New Members	3,286	4,720	7,809	5,711	6,866
Drops	6,784	5,444	6,204	7,638	9,279
Net Gain	-1,689	680	4,935	2,437	3,172

June Only Results

	2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
New Clubs	0	4	30	7	19
Cancelled Clubs	4	5	4	2	0
Charter Members	186	157	703	214	541
New Members	226	243	775	67	126
Drops	5,590	4,415	5,229	6,053	7,612
Net Gain	-4,883	-3,807	-3,230	-5,241	-6,081

Quarter 4 Results

	2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
New Clubs	3	5	45	71	43
Cancelled Clubs	4	1	5	61	6
Charter Members	343	246	1,177	1,961	1,241
New Members	532	873	1,810	2,742	1,937
Drops	5,968	4,757	5,486	6,626	8,031
Net Gain	-4,726	-3,325	-1,856	-1,163	-3,783

July to June (12 months) Cumulative Results

GAT Group A - Area 5-China

GAT Group Leader: Min Ma

			2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
MD China Coun	China	New Clubs	0	0	29	32	56
		Cancelled Clubs	4	4	4	10	11
		Charter Members	313	155	789	898	1,553
		New Members	911	1,247	4,091	2,492	2,892
		Dropped Members	2,715	2,189	2,580	2,940	3,416
		Net Gain	-1,094	-434	2,734	960	1,647
MD NA	Undistricted	New Clubs	9	8	11	8	1
		Cancelled Clubs	0	0	0	1	1
		Charter Members	241	208	278	215	36
		New Members	272	353	282	275	337
		Dropped Members	342	477	545	680	490
		Net Gain	196	108	66	-54	-47
GAT Group Total		New Clubs	9	8	40	40	57
		Cancelled Clubs	4	4	4	11	12
		Charter Members	554	363	1,067	1,113	1,589
		New Members	1,183	1,600	4,373	2,767	3,229
		Dropped Members	3,057	2,666	3,125	3,620	3,906
		Net Gain	-898	-326	2,800	906	1,600

June Only Results
GAT Group A - Area 5-China
GAT Group Leader: Min Ma

			2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
MD China Coun	China	New Clubs	0	0	18	4	14
		Cancelled Clubs	2	4	0	0	0
		Charter Members	92	48	398	128	399
		New Members	142	68	371	36	100
		Dropped Members	2,203	1,873	2,385	2,525	3,001
		Net Gain	-1,836	-1,649	-1,357	-2,141	-2,152
MD NA	Undistricted	New Clubs	0	2	2	2	1
		Cancelled Clubs	0	0	0	1	0
		Charter Members	4	42	43	53	20
		New Members	22	24	11	19	22
		Dropped Members	152	281	314	367	278
		Net Gain	-123	-213	-255	-272	-226
GAT Group Total		New Clubs	0	2	20	6	15
		Cancelled Club	2	4	0	1	0
		Charter Members	96	90	441	181	419
		New Members	164	92	382	55	122
		Dropped Members	2,355	2,154	2,699	2,892	3,279
		Net Gain	-1,959	-1,862	-1,612	-2,413	-2,378

Quarter 4 Results
GAT Group A - Area 5-China
GAT Group Leader: Min Ma

			2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
MD China Coun	China	New Clubs	0	0	19	22	25
		Cancelled Clubs	2	0	0	7	2
		Charter Members	107	73	432	619	677
		New Members	219	237	699	1,688	1,021
		Dropped Members	2,468	1,953	2,430	2,780	3,146
		Net Gain	-1,986	-1,498	-1,022	-118	-1,039
MD NA	Undistricted	New Clubs	3	2	7	4	1
		Cancelled Clubs	0	0	0	1	0
		Charter Members	86	42	166	95	20
		New Members	42	74	37	69	84
		Dropped Members	170	317	335	413	327
		Net Gain	-36	-196	-109	-215	-202
GAT Group Total		New Clubs	3	2	26	26	26
		Cancelled Club	2	0	0	8	2
		Charter Members	193	115	598	714	697
		New Members	261	311	736	1,757	1,105
		Dropped Members	2,638	2,270	2,765	3,193	3,473
		Net Gain	-2,022	-1,694	-1,131	-333	-1,241

July to June (12 months) Cumulative Results

GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
MD China Coun	China	New Clubs	0	2	21	35	48
		Cancelled Clubs	0	4	0	31	17
		Charter Members	123	132	718	1,000	1,362
		New Members	919	1,373	1,841	1,567	2,038
		Dropped Members	1,850	1,336	1,645	1,985	3,004
		Net Gain	-615	322	1,280	894	882
GAT Group Total		New Clubs	0	2	21	35	48
		Cancelled Clubs	0	4	0	31	17
		Charter Members	123	132	718	1,000	1,362
		New Members	919	1,373	1,841	1,567	2,038
		Dropped Members	1,850	1,336	1,645	1,985	3,004
		Net Gain	-615	322	1,280	894	882

June Only Results
GAT Group B - Area 5-China
GAT Group Leader: Xiaoqin Liu

			2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
MD China Coun	China	New Clubs	0	2	9	1	3
		Cancelled Clubs	0	1	0	1	0
		Charter Members	30	51	239	28	72
		New Members	26	102	321	7	18
		Dropped Members	1,633	1,179	1,357	1,679	2,400
		Net Gain	-1,524	-999	-644	-1,468	-2,068
GAT Group Total		New Clubs	0	2	9	1	3
		Cancelled Club	0	1	0	1	0
		Charter Members	30	51	239	28	72
		New Members	26	102	321	7	18
		Dropped Members	1,633	1,179	1,357	1,679	2,400
		Net Gain	-1,524	-999	-644	-1,468	-2,068

Quarter 4 Results
GAT Group B - Area 5-China
GAT Group Leader: Xiaoqin Liu

			2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
MD China Coun	China	New Clubs	0	2	12	20	6
		Cancelled Clubs	0	1	0	31	3
		Charter Members	54	72	384	568	169
		New Members	205	416	761	643	582
		Dropped Members	1,690	1,256	1,458	1,796	2,496
		Net Gain	-1,353	-722	-114	-367	-1,428
GAT Group Total		New Clubs	0	2	12	20	6
		Cancelled Club	0	1	0	31	3
		Charter Members	54	72	384	568	169
		New Members	205	416	761	643	582
		Dropped Members	1,690	1,256	1,458	1,796	2,496
		Net Gain	-1,353	-722	-114	-367	-1,428

July to June (12 months) Cumulative Results

GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
MD China Coun	China	New Clubs	0	0	15	35	34
		Cancelled Clubs	2	1	1	41	18
		Charter Members	169	112	445	949	1,004
		New Members	1,176	1,703	1,575	1,346	1,585
		Dropped Members	1,829	1,422	1,302	2,019	2,334
		Net Gain	-172	637	941	555	691
MD NA	Undistricted	New Clubs	0	1	1	0	1
		Cancelled Clubs	1	0	5	0	1
		Charter Members	33	23	25	0	20
		New Members	8	44	20	31	14
		Dropped Members	48	20	132	14	35
		Net Gain	-4	47	-86	82	-1
GAT Group Total		New Clubs	0	1	16	35	35
		Cancelled Clubs	3	1	6	41	19
		Charter Members	202	135	470	949	1,024
		New Members	1,184	1,747	1,595	1,377	1,599
		Dropped Members	1,877	1,442	1,434	2,033	2,369
		Net Gain	-176	684	855	637	690

June Only Results
GAT Group C - Area 5-China
GAT Group Leader: Guo-Jun Zhang

			2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
MD China Coun	China	New Clubs	0	0	1	0	0
		Cancelled Clubs	2	0	0	0	0
		Charter Members	60	16	23	5	30
		New Members	36	47	71	4	-14
		Dropped Members	1,602	1,079	1,089	1,480	1,933
		Net Gain	-1,400	-945	-891	-1,359	-1,655
MD NA	Undistricted	New Clubs	0	0	0	0	1
		Cancelled Clubs	0	0	4	0	0
		Charter Members	0	0	0	0	20
		New Members	0	2	1	1	0
		Dropped Members	0	3	84	2	0
		Net Gain	0	-1	-83	-1	20
GAT Group Total		New Clubs	0	0	1	0	1
		Cancelled Club	2	0	4	0	0
		Charter Members	60	16	23	5	50
		New Members	36	49	72	5	-14
		Dropped Members	1,602	1,082	1,173	1,482	1,933
		Net Gain	-1,400	-946	-974	-1,360	-1,635

Quarter 4 Results
GAT Group C - Area 5-China
GAT Group Leader: Guo-Jun Zhang

			2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
MD China Coun	China	New Clubs	0	0	7	25	10
		Cancelled Clubs	2	0	1	22	1
		Charter Members	75	36	195	679	355
		New Members	59	136	304	320	247
		Dropped Members	1,638	1,216	1,166	1,631	2,056
		Net Gain	-1,379	-927	-523	-494	-1,131
MD NA	Undistricted	New Clubs	0	1	0	0	1
		Cancelled Clubs	0	0	4	0	0
		Charter Members	21	23	0	0	20
		New Members	7	10	9	22	3
		Dropped Members	2	15	97	6	6
		Net Gain	28	18	-88	31	17
GAT Group Total		New Clubs	0	1	7	25	11
		Cancelled Club	2	0	5	22	1
		Charter Members	96	59	195	679	375
		New Members	66	146	313	342	250
		Dropped Members	1,640	1,231	1,263	1,637	2,062
		Net Gain	-1,351	-909	-611	-463	-1,114